



**Tsinghua Conference on Behavioral, Experimental and Theoretical Economics
(Tsinghua BEAT)**

July 3-4, 2017

Room 418, Shunde Building

Department of Economics
School of Economics and Management
National Institute for Fiscal Studies
Tsinghua University

Monday July 3rd

Session Chair: **Audrey Hu**

09:00 – 10:00 Thinking about How Others Think: Cognitive Sophistication, Information Projection, and Behavioral Equilibrium

Stephanie Wang*

10:00 – 10:15 Tea Break

Coordination and Fairness

10:15 – 10:45 Egalitarianism and Turn Taking in Repeated Coordination Games

Julian Romero and Huanren Zhang*

10:45 – 11:15 The Power and Limits of Sequential Communication in Coordination Games

Simin He*, Theo Offerman, and Jeroen van de Ven

11:15 – 11:45 Power and Fairness: When Power Works and Fails

Tony Haitao Cui*, Paola Mallucci and Diana Yan Wu

11:45 – 13:00 Lunch Break

Session Chair: **Jie Zheng**

13:00 – 14:00 Attention in Games

Andrew Schotter*

14:00 – 14:15 Tea Break

Identity, Incentives and Performance

14:15 – 14:45 Partisan Culture and Corruption

Haoran He* and Shuguang Jiang

14:45 – 15:15 Identity, Incentives and Productivity in the Workplace

Farzana Afridi, Amrita Dhillon, Sherry Xin Li* and Swati Sharma

15:15 – 15:45 Incentive Design on MOOC

Jie Gong, Tracy Xiao Liu* and Jie Tang

15:45 – 16:00 Tea Break

Social Distance and Culture

16:00 – 16:30 Friend or Foe? Social Distance in Bribery

Jindi Zheng*, **Gönül Doğan** and **Arthur Schram**

16:30 – 17:00 Gender Composition, Stereotype and the Contribution of Ideas

Jingnan Chen* and **Daniel Houser**

Tuesday July 4th

Session Chair: **Alexander White**

09:00 – 10:00 Multi-dimensional Reasoning in Games: Framework, Equilibrium and Applications

Ariel Rubinstein*

10:00 – 10:15 Tea Break

Behavioral Game Theory

10:15 – 10:45 Boundedly Rational Backward Induction

Shaowei Ke*

10:45 – 11:15 Low Reserve Prices in Auctions

Audrey Hu*, **Steven A. Matthews** and **Liang Zou**

11:15 – 11:45 Embedding Games with Strategic Complements into Games with Strategic Substitutes

Zhigang Cao*, **Xujin Chen**, **Chengzhong Qin**, **Changjun Wang** and **Xiaoguang Yang**

11:45 – 13:00 Lunch Break

Session Chair: **Tracy Xiao Liu**

13:00 – 14:00 Cooperation in the Finitely Repeated Prisoner's Dilemma

Guillaume Frechette*

14:00 – 14:15 Tea Break

Industrial Organization

14:15 – 14:45 Competing Payment Platforms: The Impact of Price Coherence

Chang Liu, **Fengshi Niu**, and **Alexander White***

14:45 – 15:15 On the Paradox of Mediocracy

Qiang Fu, **Ming Li*** and **Xue Qiao**

15:15 – 15:45 Multi-Seller Membership Pricing

Ming Gao*

15:45 – 16:00 Tea Break