



**Tsinghua Conference on Behavioral, Experimental and Theoretical Economics
(Tsinghua BEAT: Draft Program, June 5, 2018)**

July 9-10, 2018

Room 418, Shunde Building

Department of Economics, School of Economics and Management
National Institute for Fiscal Studies
Tsinghua University

Monday July 9th

Session Chair: **Tracy Xiao Liu**

09:00 – 10:00 The Favored but Flawed Simultaneous Multiple Round Auction
Jacob Goeree* (joint with Nick Bedard, Philippos Louis, and Jingjing Zhang)

10:00 – 10:15 Tea Break

Information and Communication

10:15 – 10:45 Costly Miscalibration in Communication
Yingni Guo* (Northwestern) **and Eran Shmaya**

10:45 – 11:15 Robust Persuasion of a Privately Informed Receiver
Ju Hu and Xi Weng*

11:15 – 11:45 Ambiguous Persuasion
Dorian Beauchêne, Jian Li* (McGill) **and Ming Li**

11:45 – 13:00 Lunch Break

Market Design

13:00 – 13:30 Core of Convex Matching Games
Xingye Wu* (Columbia/Tsinghua)

13:30 – 14:00 A Dynamic College Admission Mechanism in Inner Mongolia: Theory and Experiment
Binglin Gong and Yingzhi Liang* (Michigan)

14:00 – 14:30 Obvious Mistakes in a Strategically Simple College Admissions Environment: Causes and Consequences
Ran I. Shorrer and Sándor Sóvágó* (Groningen)

14:30 – 14:45 Tea Break

Search and Information Preference

14:45 – 15:15 Sequential Search with a Freeze Option - Theory and Experimental Evidence
Emanuel Marcu and Charles N. Noussair* (Arizona)

15:15 – 15:45 Information Avoidance and Medical Screening: A Field Experiment in China
Yufeng Li, Juanjuan Meng, Changcheng Song* (NUS) **and Kai Zheng**

15:45 – 16:15 Tea break and walk to Weilun Auditorium

Chen Daisun Lecture, Main Auditorium, Weilun Building, chaired by Yingyi Qian,
Dean of School of Economics and Management, Tsinghua University
16:15 – 17:30 Repugnant Transactions and Forbidden Markets
Alvin Roth, Stanford University, 2012 Nobel Laureate in Economics

Tuesday July 10th

Session Chair: **Alexander White**
09:00 – 10:00 Price Dispersion and Cycles: Theory and Experiment
Ed Hopkins* (joint with Tim Cason and Dan Friedman)

10:00 – 10:15 Tea Break

Development

10:15 – 10:45 Targeting High Ability Entrepreneurs Using Community Information:
Mechanism Design In The Field
N. Rigol, R. Hussam and Benjamin Roth* (Harvard)
10:45 – 11:15 Prosocial Compliance in P2P Lending: A Natural Field Experiment
Ninghua Du, Lingfang Li* (Fudan), **Tian Lu and Xianghua Lu**
11:15 – 11:45 Does Haze Cloud Decision Making? A Natural Laboratory Experiment
Soo Hong Chew, Wei Huang and Xun Li* (Wuhan)

11:45 – 13:00 Lunch Break

Reputation and Risk

13:00 – 13:30 Reputation Effects under Interdependent Values
Harry Di Pei* (MIT/Northwestern)
13:30 – 14:00 The Persistent Power of Promises
Florian Ederer* (Yale) and **Frédéric Schneiderz**
14:00 – 14:30 Intertemporal Consumption with Risk: A Revealed Preference Analysis
Joshua Lanier, Bin Miao* (SUF), **John Quah and Songfa Zhong**

14:30 – 14:45 Tea Break

Cognitive Biases

14:45 – 15:15 Motivated Framing Effects
Christine L. Exley and Judd B. Kessler* (Penn)
15:15 – 15:45 Are People Aware of Their Inattention: Evidence from Credit Card
Repayment
Jiajun Jiang, Yi-Tsung Lee, Yu-Jane Liu and Juanjuan Meng* (Peking)
15:45 – 16:15 Competing by Default: A New Way to Break the Glass Ceiling
Nisvan Erkal, Lata Gangadharan and Erte Xiao* (Monash)



Registration information:

We welcome colleagues who will not be presenting at the conference to attend the entire conference. If you would like to come, please email Ms. Guan Wang, by **July 1, 2018**, at wangguan@sem.tsinghua.edu.cn with the following information:

- your name and salutation (Professor; Doctor; Ms.; Mr., etc.)
- your affiliation, and
- the days you will be attending the conference.

This will help us to arrange name tags and food for everyone.

During the conference, lunch, coffee and tea will be provided to all participants. Conference dinners will be reserved for speakers and registered spouses.